

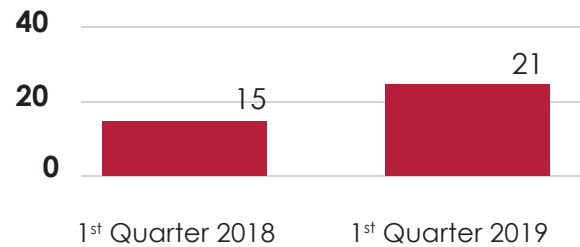
First Quarter 2019 Killington Market Report

The number of condominiums sold during the first quarter of 2019 **increased by 40%** (up to 21 from 15) compared to the first quarter of 2018.

Total volume for the first quarter jumped to an astonishing **\$3.38 million** compared to 2018's first quarter volume of \$1.9million, a **78% increase**.

Condo Sales

Full Ownership January-March 2019

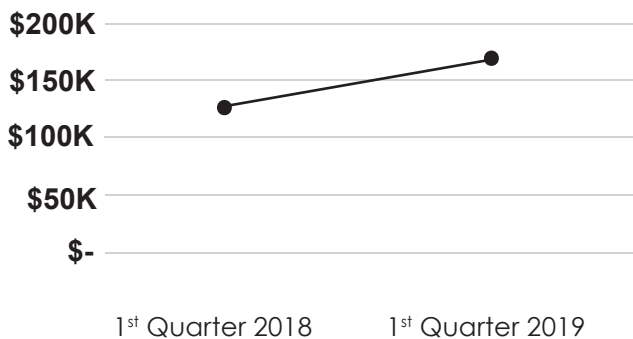


First quarter stats hint at **strong market upturn for 2019**, specifically in full ownership condo sales.

The average full-ownership **condo sale price increased 27%** compared to the first quarter of 2018 (\$126,933 to \$161,059). The average number of **days on the market for condos has decreased** dramatically this first quarter, compared to the first quarter of 2018, from 215 to 59 days, a 73% decrease.

Condo Average Sale Price

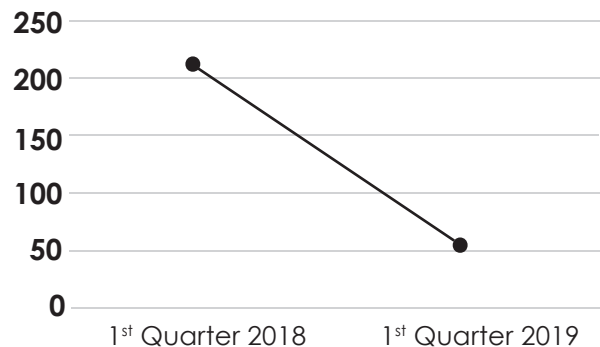
Full Ownership



*Data sourced from NEREN MLS as of March 31, 2019

Condo Average Days on Market

Full Ownership DOM



*Data sourced from NEREN MLS as of March 31, 2019

For 46 years,
a leader in winter seasonal rentals and sales.



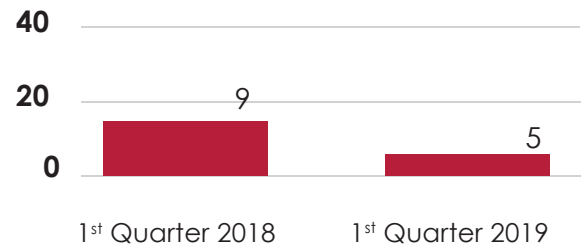
**Killington Valley
Real Estate**

First Quarter 2019 Killington Market Report

While condo sales have increased dramatically, **single family home sales have decreased** this quarter compared to the first quarter of 2018, from 9 units, down to 5. We attribute this to a correlated decrease in inventory.

As of 4/1/2019, 30 single family homes and 33 full ownership condos are listed for sale.

No. of Single Family Homes Sold

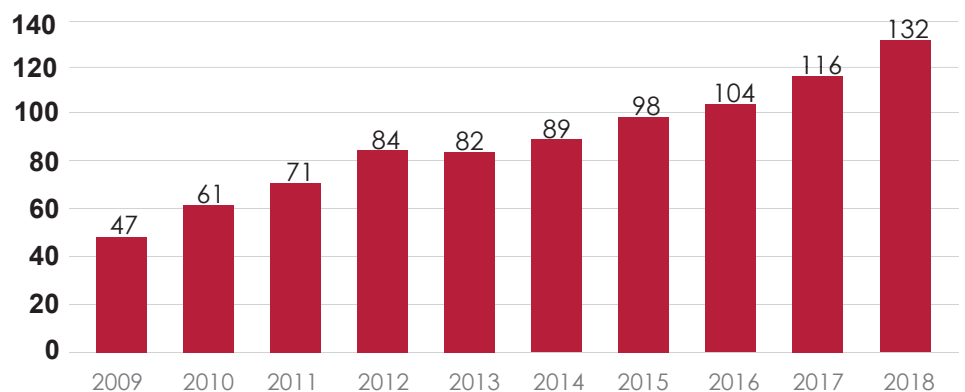


*Data sourced from NEREN MLS as of March 31, 2019

Overall sales have **increased steadily over the course of the past decade**

The strong first quarter numbers for 2019, specifically in condo sales, indicate that the market will continue to strengthen during 2019. As of 4/1/2019 there are three condos under agreement as well as two land listings. Low property inventory results in more interest in land.

Single Family Home & Condo Sales 2009-2018



*Data sourced from NEREN MLS as of March 31, 2019

	BEDROOMS/BATHS	LIST PRICE	PRICE CLOSED	DATE CLOSED	DAYS ON MARKET
Single Family Homes					
183 Big Rock Road	3/2	\$400,000	\$400,000	3/6/2019	213
792 Woods Lane	3/4	\$429,000	\$419,000	1/22/2019	144
361 Bart's Hill Road	3/3	\$429,000	\$429,000	2/28/2019	67
34 Bear Run Road	3/3	\$445,000	\$430,000	3/29/2019	1116
185 Big Rock Road	4/3	\$759,000	\$700,000	3/29/2019	341
Multi-Family					
1572 Killington Road	8/5	\$500,000	\$473,000	3/29/2019	724
Condominiums					
Colony Club D19	3/3	\$279,000	\$261,000	2/15/2019	35
Edgemont A6	2/2	\$149,000	\$149,000	3/18/2019	12
Edgemont A5	1/1	\$69,000	\$75,000	1/28/2019	4
Fall Line D5	1/1	\$139,000	\$135,000	2/1/2019	33
Fall Line G2	3/3	\$259,000	\$250,000	3/29/2019	34
Hemlock Ridge 2-B	3/2	\$159,000	\$152,500	1/31/2019	59
Lodges A-203	3/3	\$469,000	\$455,000	3/15/2019	34
Mountain Green 1-B-7	1/1	\$69,500	\$66,000	1/29/2019	10
Mountain Green 2-E-9	1/1	\$82,000	\$72,000	2/15/2019	302
Mountain Green 1-B-9	1/1	\$88,000	\$84,000	1/11/2019	27
Mountain Green 3-D-18	1/1	\$120,000	\$110,000	3/4/2019	168
Pico Village Square C-402	0/1	\$54,900	\$54,000	1/11/2019	37
Pico Village Square E-8	2/2	\$170,000	\$160,000	3/8/2019	46
Pico Village Square E-102	2/2	\$169,900	\$162,500	1/24/2019	31
Pico Village Square G-101	3/2	\$179,000	\$175,000	1/25/2019	45
Pico Village Square F-103	3/2	\$209,000	\$192,000	3/8/2019	21
Sunrise A2	3/3	\$349,000	\$334,000	2/15/2019	7
Trail Creek 28	1/1	\$147,000	\$140,000	1/10/2019	35
Trail Creek 63	1/1	\$149,900	\$149,000	2/15/2019	15
Whiffletree C1	1/1	\$64,000	\$63,250	1/28/2019	6
Woods A8	2/3	\$149,900	\$143,000	1/31/2019	283
Land					
Lot 22 Rockwell Road	3.58 Acres		\$9,500.00	\$8,750	1/18/2019 54



farewell to winter

It was a great winter here at Killington. The resort has announced more improvements for the 2019/2020 season at both Killington and Pico! This is very exciting news, as the Killington real estate market continues to trend upward, and additional resort upgrades can only help advance the market's improvement.

Thank you for your business and lets get ready for summer.

Follow us on Facebook and stay in the know about our office listings, the latest Killington area market trends and more.

